

#### Common Exam Findings and How to Prepare for an NFA Exam: Futures

Member Regulatory Workshop



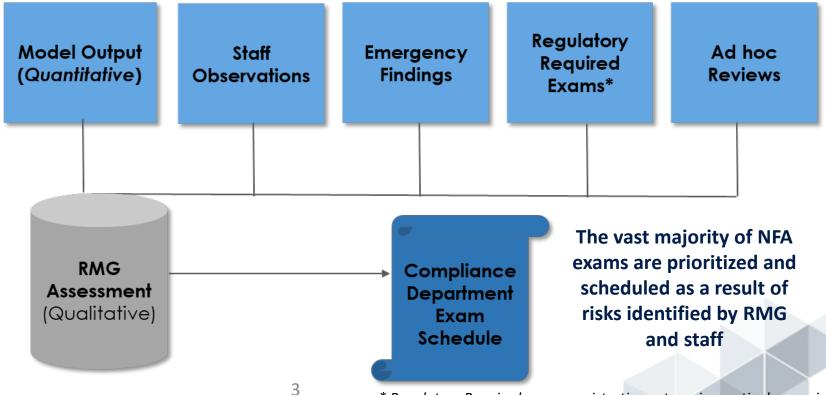
#### **Exam Process**

#### Exam Process and Common Exam Findings: Futures

### **Risk-Based Examination Approach**

- 1.Prioritize list of candidate firms
- 2.Schedule based on prioritized firms, available resources, and logistical constraints
- 3.Relay pertinent risk information to exam teams

Approach to scheduling is influenced by the following sources:



\* Regulatory Required covers registration categories routinely examined in accordance with CFTC regulations

#### Pre-Exam Work



- Exam announced
  - Pre-exam questionnaire
  - Internal controls questionnaire
- Operations call
  - Document request list
- Regulatory filing system (RFS)
  - Secure file-sharing site
  - Tracking requests and due dates

## Hybrid Exam Approach



- Initial exam meetings
  - Virtually via Teams
- On-site fieldwork
  - Interviewing key personnel
  - Observing internal control processes
  - Reviewing firm records
  - Observing supervisory processes

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- All exam meetings held virtually via Teams
- Fieldwork
  - Interviewing key personnel
  - Internal control walkthroughs
  - Reviewing firm records
  - Inspecting records demonstrating supervisory processes
- Use of screen sharing and email

### End of Exam Process



- Exit interview
  - Summarize exam findings
  - Discuss status of corrective action
- Exam report
- Firm response
  - Circumstances that led to each finding
  - Corrective action implemented
  - Changes to internal controls



#### **Common Exam Findings**

#### Exam Process and Common Exam Findings: Futures

# Procedures Commonly Reviewed

- Cybersecurity/ISSP
- Promotional material
- Broker communications
- Registration of APs
- Bylaw 1101
- Supervision of remote operations

- Customer complaints
- Third-party service providers
- Orders related to:
  - Trade communications
  - Order placement
  - Trade transfers

# Developing an Effective Program

NFA

- Tailor supervisory procedures for your operations
- Update supervisory procedures and processes as necessary—in other words be prepared to pivot for changes
  - New systems or lines of business
  - New branches or employees
  - Remote/hybrid operations
  - Turnover
  - What you can actually accomplish

## Written Supervisory Procedures



- Supervisory reviews
  - How frequently is the review conducted?
  - How is the review documented?
  - Is the firm following its procedures?
  - What is the escalation process?

### Supervision - Recordkeeping



#### Maintain records to demonstrate supervision

- Logs
- Emails
- Spreadsheets
- Correspondence relating to any inquiry



- All registration categories must have written procedures
- Effective for all third parties onboarded since September 2021
- Ongoing due diligence
- Recordkeeping includes documentation to evidence the process





- Associated persons: individuals who supervise APs must also be registered as APs
- Branch office: any location, other than the main business address that employs one or more persons engaged in activities requiring registration as an AP

#### **Promotional Material**



- Balanced discussion between possibility of profit and risk of loss
- Misstatements or omissions of fact should not be included on promotional material
- Disclaimers regarding past performance

## **Promotional Material**



- Requirements related to hypothetical performance
  - Clearly identify hypothetical
  - Disclose of material assumptions
  - Include hypothetical disclaimers
  - Calculate performance net of fees
  - Include support for performance calculations

### CPO and CTA Financial Ratios



- 12-month time period for revenues and expenses
- Ratios based on firm itself
- Accrual accounting
- Ratio support



#### **Member Filings**

Rule 2-50 notice filings **must be filed by 5:00 p.m. following business day** when:

- Pool cannot meet its margin call(s)
- Pool that is unable to satisfy redemption requests in accordance with its subscription agreements
- Pool has halted redemptions (not related to existing gates or lockups)
- CPO receives notice from a swap counterparty that a pool it operates is in default





Maintain support to demonstrate compliance with the criteria for any pool exemption

- Qualifications of investors
- Trading limitations



## **Pool Financial Reporting**



- Account statement requirements
  - Pool in its entirety
  - Series/class information
- Incomplete or missing oath/affirmation
  - Signature of someone duly authorized to bind the CPO
  - Signatory's name and capacity
  - CPO's name
  - Pool name
- Liabilities not properly accrued

## Internal Controls



- Written procedures describing the firm's internal controls framework
- Effectively designed controls
  - Segregation of duties
  - Knowledgeable employees
  - Effective use of IT
  - Consistent application
  - Criteria for investigation

#### Non-U.S. CPOs and Pools



- Listing pools with NFA
  - Pools with U.S. customers
  - Pools with no U.S. customers to list or not to list
- Requirements of listed pools
  - Umbrella-series pools
  - Account statements
- NFA Bylaw 1101
- Privacy law issues





- Current vs non-current assets
  - Secured receivables
  - Commissions received from FCMs
  - Aging receivables re-classified from a current asset to a non-current
  - Prepaid assets
- Liabilities not properly accrued
- Proper charges

#### Common Overdue Items



- Cybersecurity training
- ISSP annual review
- Ethics training
- Annual AML training

- Annual independent AML audit
- Annual branch office audits
- Financial statement filings
- Self-examination checklist



# Completing the Self-Examination Questionnaire annually will assist with:

- AML
- BCDR
- Ethics
- Privacy policy
- Third-party service providers



#### **Digital Assets**

#### Exam Process and Common Deficiencies

### **Current Member Requirements**



#### **Interpretive Notice 9073**

Firms engaging in spot digital assets

- FCMs & IBs must provide written disclosures and CFTC/NFA Advisories
- CPOs/CTAs disclosure required in Disclosure Document, offering memorandum and/or promotional material
- Must discuss unique features, price volatility, valuation, cyber security, opaque spot market, regulatory landscape, technology, transaction fees
- Required verbatim disclosure





- Modeled after NFA's other anti-fraud rules
  - Compliance Rule 2-2

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- Compliance Rule 2-36
- Applies to all membership categories, including swap dealers
- Extends to digital assets that are commodities (currently Bitcoin and Ether)

#### Exam Observations



- Confirmations
- Valuation

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- Third-party admin
- Cybersecurity

- Promotional material
- Registration
- Bylaw 1101
- Risk management and controls